## BALANCE SHEET

**Quarter 1/2011** 

Unit: VND

ASSETS	Code	Note	Ending Balance	Unit: VND Beginning Balance
A. SHORT-TERM ASSETS (100=110+120+130+140+150)	100	Note	235,751,977,563	245,750,149,515
I. Cash and cash equivalents	110		106,711,521,763	56,985,569,611
1. Cash	111		10,201,521,763	20,225,569,611
2. Cash equivalents	112		96,510,000,000	36,760,000,000
II. Short-term financial investments	120	<b> </b>	84,105,435,650	127,660,282,919
1. Short-term investments	121	<b> </b>	86,642,097,138	130,196,944,407
2. Provision for devaluation of short-term security investments	129	<b> </b>	(2,536,661,488)	(2,536,661,488)
III. Receivables	130	<b> </b>	30,147,192,480	48,502,764,693
Trade accounts receivables	131		27,009,876,946	20,073,481,771
2. Advances to suppliers	132		512,740,834	25,983,434,260
3. Short-term internal receivables	133			
4. Receivable in accordance with contracts in progress	134		1,050,000,000	
5. Other receivables	135		1,774,875,940	2,646,149,902
6. Provision for short-term bad receivables	139		(200,301,240)	(200,301,240)
IV. Inventories	140		11,420,316,329	9,839,763,528
1. Inventories	141		11,420,316,329	9,839,763,528
2. Provision for devaluation of inventories	149			
V. Other short-term assets	150		3,367,511,341	2,761,768,764
1. Short-term prepaid expenses	151		11,847,122	178,658,830
2. VAT deductible	152		342,498,018	366,488,273
3. Tax and accounts receivable from State budget	154		1,241,297,800	1,241,297,800
4. Other short-term assets	158		1,771,868,401	975,323,861
B. LONG-TERM ASSETS (200=210+220+240+250+260)	200		42,981,528,518	43,826,430,881
I. Long-term receivables	210		-	-
Long-term receivables from customers	211			
2. Capital receivable from subsidiaries	212			
3. Long-term inter-company receivables	213			
4. Other long-term receivables	218			
5. Provision for long-term bad receivable (*)	219			
II. Fixed assets	220		22,831,502,020	23,077,849,723
1. Tangible fixed assets	221		20,467,431,084	20,481,934,291
- Historical cost	222		29,598,942,277	29,935,338,335
- Accumulated depreciation	223		(9,131,511,193)	(9,453,404,044)
2. Finance leases fixed assets	224		2,114,703,716	2,278,608,744
- Historical cost	225		5,859,726,300	5,859,726,300
- Accumulated depreciation	226		(3,745,022,584)	(3,581,117,556)
3. Intangible fixed assets	227		8,012,630	11,674,410
- Historical cost	228		86,197,649	86,197,649
- Accumulated depreciation	229		(78,185,019)	(74,523,239)
4. Construction in progress expenses	230		241,354,590	305,632,278
III. Property investment	240	ļ 		-
- Historical cost	241	ļ 		
- Accumulated depreciation (*)	242			
IV. Long-term financial investments	250		17,198,000,000	17,198,000,000
Investment in subsidiaries	251	ļ 		
2. Investment in joint-venture	252	ļ 		
3. Other long-term investments	258	<b> </b>	17,198,000,000	17,198,000,000
4. Provision for devaluation of long-term finance investment	259	<b> </b>		
V. Other long-term assets	260	<b> </b>	2,952,026,498	3,550,581,158
1. Long-term prepaid expenses	261	<b> </b>	2,046,093,083	2,565,447,416
2. Deferred income tax assets	262	<b> </b>	527,051,573	606,251,900
3. Others	268	<b> </b>	378,881,842	378,881,842
VI. Goodwill	269		7,174,035,576	7,499,243,566
TOTAL ASSETS	270		285,907,541,657	297,075,823,961

CAPITAL SOURCE	Code	Note	Ending Balance	Beginning Balance
A. LIABILITIES (300= 310+330)	300		26,226,715,560	36,607,464,346
I. Short-term liabilities	310		25,205,110,215	35,540,983,238
Short-term borrowing and debts	311		126,506,947	198,645,897
Trade accounts payable	312		2,697,842,965	4,384,458,933
Advances from customers	313		412,399,562	458,256,756
Taxes and liabilities to State budget	314		4,143,279,453	4,910,353,668
5. Payable to employees	315		13,437,202,704	18,365,510,844
6. Payable expenses	316		482,514,665	1,801,995,952
7. Accounts payables	317		-	-
Payable in accordance with contracts in progress	318		-	-
9. Other short-term payables	319		1,562,345,490	858,390,347
10. Provision for short-term liabilities	320		-	125,000,000
11. Bonus and welfare fund	323		2,343,018,429	4,438,370,841
II. Long-term liabilities	330		1,021,605,345	1,066,481,108
Long-term accounts payables-Trade	331			
Long-term accounts payables-Affiliate	332			
3. Other long-term payables	333		157,466,500	157,466,500
4. Long-term borrowing and debts	334		258,236,000	258,236,000
5. Deferred income tax	335		121,755,695	143,448,158
Provision for unemployment allowance	336		484,147,150	507,330,450
7. Provision for long-term liabilities	337		-	
B. OWNER'S EQUITY (400= 410+430)	400		258,608,971,928	259,316,897,756
I. Capital sources and funds	410		258,608,971,928	259,316,897,756
1. Paid-in capital	411		115,500,000,000	115,500,000,000
2. Capital surplus	412		108,248,900,000	108,248,900,000
3. Other capital of owner	413		-	
4. Treasury stock	414		(16,904,100,720)	(16,904,100,720)
5. Assets revaluation difference	415		-	-
Foreign exchange difference	416		-	-
7. Investment and development fund	417		6,417,328,186	6,417,328,186
8. Financial reserve fund	418		6,466,579,399	6,466,579,399
9. Other fund belong to owner's equity	419		-	
10. Retained profit	420		38,880,265,063	39,588,190,891
11. Capital for construction work	421			
II. Budget sources	430	<u> </u>	- ]	-
2. Budgets	432			
Budget for fixed asset	433	<u> </u>		
C. MINARITY INTEREST	439		1,071,854,169	1,151,461,859
TOTAL RESOURCES	440		285,907,541,657	297,075,823,961

## **OFF BALANCE SHEET ITEMS**

Items	Code	Note	Ending Balance	Beginning Balance	
1. Operating lease assets		24	0	0	
2. Goods held under trust or for processing			0	0	
3. Goods received on consignment for sale			0	0	
4. Bad debts written off			0	0	
5. Foreign currencies:					
+ USD			200.00	200.00	
+ EUR			50.82	50.82	
6. Subsidies of state budget			0	0	

## **INCOME STATEMENT**

**Quarter 1/2011** 

Unit: VND

To a constant	Code	Note -	Quarter 1			
Items			Current year	Previous year		
1	2	3	4	5		
1. Sales	01		54,003,279,441	45,969,488,862		
2. Deductions	02					
3. Net sales and services	10		54,003,279,441	45,969,488,862		
4. Cost of goods sold	11		43,057,303,792	37,973,537,925		
5. Gross profit	20		10,945,975,649	7,995,950,937		
6. Financial income	21		4,244,029,428	10,087,177,423		
7. Financial expenses	22		6,751,527,145	2,435,882,992		
Include: Interest expense	23		18,328,628	41,359,912		
8. Selling expenses	24		1,069,517,998	1,303,856,943		
9. General & administrative expenses	25		6,645,115,668	5,492,324,734		
10. Net operating profit	30		723,844,266	8,851,063,691		
11. Other income	31		561,091,357	13,567,719		
12. Other expenses	32		805,500,487	19,107,365		
13. Other profit	40		(244,409,130)	(5,539,646)		
14. Profit or loss in joint venture	45					
15. Profit before tax (50=30 + 40)	50		479,435,136	8,845,524,045		
16. Current corporate income tax expenses	51		1,310,757,501	2,304,852,036		
17. Deferred corporate income tax expenses	52		(53,249,717)	3,052,113		
18. Profit after tax (60=50 - 51 - 52)	60		(778,072,648)	6,537,619,896		
18.1 Profit after tax of minorities	61		(70,146,819)	38,638,671		
18.2 Profit after tax of the parent company's shareholders	62		(707,925,829)	6,498,981,225		
19. EPS (VND/share)	70		(67)	928		

## CASH FLOW STATEMENT

Quarter 1/2011 (Indirect method)

Unit: VND

Items	Code	NY 4	Accumulation Cmt: VND		
		Note	Current year	Previous year	
I. CASH FLOWS FROM OPERATING ACTIVITIES:					
1. Profit before tax	01	LL	6,890,759,932	10,485,108,797	
2. Adjustment in accounts		LL			
Fixed assets depreciation	02	LL	358,871,719	1,957,508,418	
Provisions	03	LL		2,377,461,378	
Unrealized foreign exchange difference loss/gain	04	LL			
Loss/gain from investments	05		(14,656,901,587)	(8,102,277,825)	
Interest expenses	06	LL	454,179,099	1,743,955,459	
3. Operating profit before the changes of current capital	08		(6,953,090,837)	8,461,756,227	
Changes in accounts receivable	09		13,491,945,402	(4,132,923,908)	
Changes in inventories	10			1,718,242,578	
Changes in trade payables	11		3,478,448,330	(4,359,983,165)	
Changes in prepaid expenses	12		(1,865,388,794)	1,808,695,077	
Paid interest	13			(36,458,237)	
Paid corporate income tax	14			(3,408,044,441)	
Other receivables	15	TT		1,139,932,000	
Other payables	16		(121,704,265)	(8,267,569,762)	
Net cash provided by (used in) operating activities	20		8,030,209,836	(7,076,353,631)	
II. CASH FLOWS FROM INVESTING ACTIVITIES:		<u> </u>			
Cash paid for purchase of capital assets and other long-term assets	21	LL		(300,627,403)	
Cash received from liquidation or disposal of capital assets and other long-term assets	22	LL		7,279,227,043	
Cash paid for lending or purchase debt tools of other companies	23	LL		(80,000,000,000)	
Withdrawal of lending or resale debt tools of other companies	24	LL	80,000,000,000	11,562,440,000	
Cash paid for joining capital in other companies	25	<u> </u>	(36,404,295,270)	(40,348,000,000)	
6. Withdrawal of capital in other companies	26	<u> </u>	10,103,865,027	5,000,000,000	
Cash received from interest, dividend and distributed profit	27	LL	4,058,000,000	9,147,732,370	
Net cash used in investing activities	30	ļ	57,757,569,757	(87,659,227,990)	
III. CASH FLOWS FROM FINANCING ACTIVITIES:		<del>  </del>			
Cash received from issuing stock, other owners' equity	31	<u> </u>		57,750,000,000	
Cash paid to owners' equity, repurchase issued stock	32	LL		(16,904,100,720)	
Cash received from long-term and short-term borrowings	33	LL		-	
4. Cash paid to principal debt	34	LL		(52,835,325)	
5. Cash paid to financial lease debt	35			(179,608,084)	
6. Dividend, profit paid for owners	36	LL			
Net cash (used in) provided by financing activities	40	ļ <u>-</u>		40,613,455,871	
Net cash during the period	50	<del> </del>	65,787,779,593	(54,122,125,750)	
CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR	60	T	19,875,523,577	73,997,649,327	
Influence of foreign exchange fluctuation	61	T			
CASH AND CASH EQUIVALENTS AT END OF YEAR	70	T	85,663,303,170	19,875,523,577	