## BALANCE SHEET

Quarter 1/2011

Unit: VND

| ASSETS | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| A. SHORT-TERM ASSETS ( $100=110+120+130+140+150)$ | 100 |  | 235,751,977,563 | 245,750,149,515 |
| I. Cash and cash equivalents | 110 |  | 106,711,521,763 | 56,985,569,611 |
| 1. Cash | 111 |  | 10,201,521,763 | 20,225,569,611 |
| 2. Cash equivalents | 112 |  | 96,510,000,000 | 36,760,000,000 |
| II. Short-term financial investments | 120 |  | 84,105,435,650 | 127,660,282,919 |
| 1. Short-term investments | 121 |  | 86,642,097,138 | 130,196,944,407 |
| 2. Provision for devaluation of short-term security investments | 129 |  | (2,536,661,488) | (2,536,661,488) |
| III. Receivables | 130 |  | 30,147,192,480 | 48,502,764,693 |
| 1. Trade accounts receivables | 131 |  | 27,009,876,946 | 20,073,481,771 |
| 2. Advances to suppliers | 132 |  | 512,740,834 | 25,983,434,260 |
| 3. Short-term internal receivables | 133 |  | ------------------------- |  |
| 4. Receivable in accordance with contracts in progress | 134 |  | 1,050,000,000 |  |
| 5. Other receivables | 135 |  | 1,774,875,940 | 2,646,149,902 |
| 6. Provision for short-term bad receivables | 139 |  | (200,301,240) | (200,301,240) |
| IV.Inventories | 140 |  | 11,420,316,329 | 9,839,763,528 |
| 1. Inventories | 141 |  | 11,420,316,329 | 9,839,763,528 |
| 2. Provision for devaluation of inventories | 149 |  |  |  |
| V. Other short-term assets | 150 |  | 3,-367,511,341 | 2,761,768,764 |
| 1. Short-term prepaid expenses | 151 |  | 11,847,122 | 178,658,830 |
| 2. VAT deductible | 152 |  | 342,498,018 | 366,488,273 |
| 3. Tax and accounts receivable from State budget | 154 |  | 1,241,297,800 | 1,241,297,800 |
| 4. Other short-term assets | 158 |  | 1,771,868,401 | 975,323,861 |
| B. LONG-TERM ASSETS ( $200=210+220+240+250+260$ ) | 200 |  | 42,981,528,518 | 43,826,430,881 |
| I. Long-term receivables | 210 |  | ------- |  |
| 1. Long-term receivables from customers | 211 |  |  |  |
| 2. Capital receivable from subsidiaries | 212 |  |  |  |
| 3. Long-term inter-company receivables | 213 |  |  |  |
| 4. Other long-term receivables | 218 |  |  |  |
| 5. Provision for long-term bad receivable (*) | 219 |  |  |  |
| II. Fixed assets | 220 |  | 22,831,502,020 | 23,077,849,723 |
| 1. Tangible fixed assets | 221 |  | 20,467,431,084 | 20,481,934,291 |
| - Historical cost | 222 |  | 29,598,942,277 | 29,935,338,335 |
| --Accumulated depreciation | 223 |  | $(9,131,511,193)$ | (9,453,404,044) |
| 2. Finance-leases fixed assets | 224 |  | 2,114,703,716 | 2,278,608,744 |
| - Historical cost | 225 |  | 5,859,726,300 | 5,859,726,300 |
| - Accumulated depreciation | 226 |  | (3,745,022,584) | (3,581,117,556) |
| 3. Intangible fixed assets | 227 |  | 8,012,630 | 11,674,410 |
| - Historical cost | 228 |  | 86,197,649 | 86,197,649 |
| --Accumulated depreciation | 229 |  | (78,185,019) | (74,523,239) |
| 4. Construction in progress expenses | 230 |  | 241,354,590 | 305,632,278 |
| III. Property investment | 240 |  | ------------------------- | ------------- |
| - Historical cost | 241 |  |  |  |
| - Accumulated depreciation(*) | 242 |  |  |  |
| IV. Long-term financial investments | 250 |  | 17,198,000,000 | 17,198,000,000 |
| 1. Investment in subsidiaries | 251 |  |  |  |
| 2. Investment in joint-venture | 252 |  |  |  |
| 3. Other long--term investments | 258 |  | 17,198,---------000 | 17,198,---------000 |
|  | 259 |  |  |  |
| V.Other long-term assets | 260 |  | 2,-952,026,498 | 3,550,581,158 |
| 1. Long-term prepaid expenses | 261 |  | 2,046,093,083 | 2,565,447,416 |
| 2. Deferred income tax assets | 262 |  | 527,051,573 | 606,251,900 |
| 3. Others | 268 |  | 378,881,842 | 378,881,842 |
| VI. Goodwill | 269 |  | 7,174,035,576 | 7,499,243,566 |
| TOTAL ASSETS | 270 |  | 285,907,541,657 | 297,075,823,961 |


|  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| CAPITAL SOURCE | Code | Note | Ending Balance | Beginning Balance |
| A. LIABILITIES (300=310+330) | 300 |  | 26,226,715,560 | 36,607,464,346 |
| I. Short-term liabilities | 310 |  | 25,205,110,215 | 35,540,983,238 |
| 1. Short-term borrowing and debts | 311 |  | 126,506,947 | 198,645,897 |
| 2. Trade accounts payable | 312 |  | 2,697,842,965 | 4,384,458,933 |
| 3. Advances from customers | 313 |  | 412,399,562 | 458,256,756 |
| 4. Taxes and liabilities to State budget | 314 |  | 4,143,279,453 | 4,910,353,668 |
| 5. Payable to employees | 315 |  | 13,437,202,704 | 18,365,510,844 |
| 6. Payable expenses | 316 |  | 482,514,665 | 1,801,995,952 |
| 7. Accounts payables | 317 |  | ----------- | ------------- |
| 8. Payable in accordance with contracts in progress | 318 |  | - | --- |
| 9.-Other short-term payables | 319 |  | 1,562,345,490 | 858,390,-------7 |
| 10. Provision for short-term liabilities | 320 |  | --------------------- | 125,000,000 |
| 11. Bonus and welfare fund | 323 |  | 2,343,018,429 | 4,438,370,841 |
| II. Long-term liabilities | 330 |  | 1,021,605,345 | 1,066,481,108 |
| 1. Long-term accounts payables-Trade | 331 |  |  |  |
| 2. Long-term accounts payables-Affiliate | 332 |  |  |  |
| 3. Other long-term payables | 333 |  | 157,466,500 | 157,466,500 |
| 4. Long-term borrowing and debts | 334 |  | 258,236,000 | 258,236,000 |
| 5. Deferred income tax | 335 |  | 121,755,695 | 143,448,158 |
| 6. Provision for unemployment allowance | 336 |  | 484,147,150 | 507,330,450 |
| 7. Provision for long-term liabilities | 337 |  |  |  |
| B. OWNER'SEQUITY (400=410+430) | 400 |  | 258,608,971,928 | 259,316,897,756 |
| I. Capital sources and funds | 410 |  | 258,608,971,928 | $\mathbf{2 5 9 , 3 1 6 , 8 9 7 , 7 5 6}$ |
| 1. Paid-in capital | 411 |  | 115,500,000,000 | 115,500,000,000 |
| 2. Capital surplus | 412 |  | 108,248,900,000 | 108,248,900,000 |
| 3. Other capital of owner | 413 |  |  |  |
| 4.-Treasury stock | 414 |  | (16,904,100,-720) | (16,904,100,720) |
| 5. Assets revaluation difference | 415 |  | ------------- | ------------- |
| 6. Foreign exchange difference | 416 |  | ----------------- | --------------- |
| 7. Investment and development fund | 417 |  | 6,417,--------186 | 6,417,328,186 |
| 8. Financial reserve fund | 418 |  | 6,466,579,399 | 6,466,579,399 |
| 9. Other fund belong to owner's equity | 419 |  | ------------------ |  |
| 10. Retained profit | 420 |  | 38,880,265,063 | 39,588,190,891 |
| 11. Capital for construction work | 421 |  |  |  |
| III. Budget sources | 430 |  | - | - |
| 2. Budgets | 432 |  |  |  |
| 3. Budget for fixed asset | 433 |  |  |  |
| C. MINARITY INTEREST | 439 |  | 1,071,854,169 | 1,151,461,859 |
| TOTAL RESOURCES | 440 |  | 285,907,541,657 | 297,075,823,961 |

OFF BALANCE SHEET ITEMS

| Items | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| 1. Operating lease assets |  | 24 | 0 | 0 |
| 2. Goods held under trust or for processing |  |  | 0 | 0 |
| 3. Goods received on consignment for sale |  |  | 0 | 0 |
| 4. Bad debts written off |  |  | 0 | 0 |
| 5. Foreign currencies: |  |  |  |  |
| + USD |  |  | 200.00 | 200.00 |
| + EUR |  |  | 50.82 | 50.82 |
| 6. Subsidies of state budget |  |  | 0 | 0 |

PAN Pacific Corporation
INCOME STATEMENT
Quarter 1/2011
Unit: VND

| Items | Code | Note | Quarter 1 |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Current year | Previous year |
| 1 | 2 | 3 | 4 | 5 |
| 1. Sales | 01 |  | 54,003,279,441 | 45,969,488,862 |
| 2. Deductions | 02 |  |  |  |
| 3. Net sales and services | 10 |  | 54,003,279,441 | 45,969,488,862 |
| 4. Cost of goods sold | 11 |  | 43,057,303,792 | 37,973,537,925 |
| 5. Gross profit | 20 |  | 10,945,975,649 | 7,995,950,937 |
| 6. Financial income | 21 |  | 4,244,029,428 | 10,087,177,423 |
| 7. Financial expenses | 22 |  | 6,751,527,145 | 2,435,882,992 |
| Include: Interest expense | 23 |  | 18,328,628 | 41,359,912 |
| 8. Selling expenses | 24 |  | 1,069,517,998 | 1,303,856,943 |
| 9. General \& administrative expenses | 25 |  | 6,645,115,668 | 5,492,324,734 |
| 10. Net operating profit | 30 |  | 723,844,266 | 8,851,063,691 |
| 11. Other income | 31 |  | 561,091,357 | 13,567,719 |
| 12. Other expenses | 32 |  | 805,500,487 | 19,107,365 |
| 13. Other profit | 40 |  | (244,409,130) | (5,539,646) |
| 14. Profit or loss in joint venture | 45 |  |  |  |
| 15. Profit before tax ( $50=30+40)$ | 50 |  | 479,435,136 | 8,845,524,045 |
| 16. Current corporate income tax expenses | 51 |  | 1,310,757,501 | 2,304,852,036 |
| 17. Deferred corporate income tax expenses | 52 |  | (53,249,717) | 3,052,113 |
| 18. Profit after tax ( $60=50-51-52)$ | 60 |  | (778,072,648) | 6,537,619,896 |
| 18.1 Profit after tax of minorities | 61 |  | $(70,146,819)$ | 38,638,671 |
| 18.2 Profit after tax of the parent company's shareholders | 62 |  | (707,925,829) | 6,498,981,225 |
| 19. EPS (VND/share) | 70 |  | (67) | 928 |

CASH FLOW STATEMENT
Quarter 1/2011 (Indirect method)
Unit: VND


